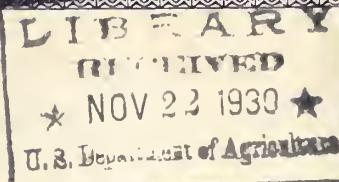


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Elm Hill Farm

R. C. BELLARD

Wayland, Ohio

(Succeeding A. H. Austin Co.)

Gladiolus Bulbs

November 1, 1930

PRICE LIST

Prices prepaid in the U. S. east of the Mississippi River. On orders to be forwarded west of the Mississippi add 25c per 100 for the three larger sizes and 10c per 100 for the three smaller sizes. Bulblets are prepaid to any point.

DISCOUNTS

For the 1000 rate multiply the 100 price by 9. 25 bulbs will be furnished at the 100 price, 250 at the 1000 price.

On orders for \$10.00 or more we will allow a 5% discount—cash or bulbs (your choice), and on orders for \$25.00 or more we will allow a 10% discount. On large orders write for prices F. O. B. Wayland.

Our terms are cash where credit has not been established with us. We will hold orders for future delivery on a deposit of 25%.

ELM HILL FARM

R. C. BELLARD

WAYLAND, OHIO

Telephone and Telegraph—Ravenna, Ohio

Prices Prepaid East of The Mississippi

BULBS								Bulblets		
Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per		
Albania—White	12	\$.50	\$.40	\$.30	\$.20	\$.15	\$.10	100	\$.10	
	100	2.75	2.25	1.75	1.30	.80	.50	1000	.60	
Albatross—Pure White	1	1.50	1.25	1.00	.75	.50	.30	12	1.50	
Alice Tiplady	12	.50	.40	.30	.20	.15	.10	100	.10	
Orange	100	2.00	1.75	1.40	1.00	.60	.40	1000	.50	
America—Flesh Pink	100	1.70	1.40	1.10	.90	.55	.40	1000	.40	
Anna Eberius	12	.60	.50	.40	.30	.20	.15	100	.15	
Purple	100	3.50	2.75	2.25				1000	.75	
Apricot Glow	1	.15	.12	.10				12	.15	
Soft Orange	12		1.20	1.00	.75	.50	.30	100	.50	
	100				4.50	3.50	2.00	1000	3.00	
Austinette	1	1.00	.80	.70	.50	.35	.25	12	1.25	
Miniature	12	8.00	6.50	5.00	4.00	2.75	1.50	100	5.00	
Beaconflame	12	.50	.40	.30	.20	.15	.10	100	.10	
Red	100	2.50	2.10	1.80	1.40	.90	.50	1000	.50	
Bertrex	12	.50	.40	.30	.20	.15	.10	100	.10	
White	100	2.50	2.10	1.80	1.40	.90	.50	1000	.50	
Berty Snow	1			.35	.30	.25	.15	12	.40	
Lavender	12				2.50	1.50	1.00	100	1.25	
Betty Joy	1	.15	.12	.10				25	.10	
Cream	12	1.50	1.25	1.00	.75	.50	.30	100	.30	
	100	8.00	7.00	6.00	4.50	3.25	2.00	1000	1.50	
Break O'Day										
Early soft pink	12	.50	.40	.30	.20	.15	.10	100	.10	
	100	3.00	2.50	2.00	1.60	1.25	.90	1000	.75	
Buddy Worden	12	.50	.40	.30	.20	.15	.10	100	.10	
Orange	100	3.00	2.50	2.00	1.60	1.25	.90	1000	.75	
B. L. Smith	12	.55	.45	.35	.25	.15	.10	100	.15	
Lavender	100	3.50	3.00	2.50	2.00	1.50	1.00	1000	.80	
Captain Boynton	12	.60	.50	.40	.30	.20	.15	100	.30	
Lavender	100	4.00	3.40	2.70	2.00	1.40	1.00	1000	1.00	
Carmen Sylva	12	.50	.40	.30	.20	.15	.10	100	.20	
White	100	3.00	2.50	2.00	1.60	1.25	.90	1000	.80	
Carolus Clusius	1	.50	.40	.30	.20	.15	.10	12	.20	
Pink	12	5.00	4.00	3.00	2.00	1.50	1.00	100	1.00	
Crimson Glow	12	.50	.40	.30	.20	.15	.10	100	.10	
Crimson	100	2.50	2.10	1.75	1.30	.90	.50	1000	.50	
Crinkles	12	.60	.50	.40	.30	.20	.15	100	.20	
Rose										
Dr. F. E. Bennett	1	.10						12	.10	
Flame	12	.70	.60	.45	.35	.25	.15	100	.40	
	100	5.00	4.25	3.50	2.50	1.75	1.00	1000	1.50	
E. J. Shalor	12	.50	.40	.30	.20	.15	.10	100	.15	
Rose	100	2.50	2.10	1.80	1.40	.90	.50	1000	.60	
Elf	12	.50	.40	.30	.20	.15	.10	100	.10	
Lemon Yellow	100	2.50	2.10	1.80	1.40	.90	.50	1000	.60	
Elizabeth Tabor	12	.60	.50	.40	.30	.20	.15	100	.20	
Pink	100	3.50	2.90	2.40	1.80	1.40	1.00	1000	.75	
Empress of India	12	.50	.40	.30	.20	.15	.10	100	.15	
Dark Red	100	3.00	2.60	2.20	1.80	1.25	.90	1000	.60	
Evelyn Kirtland	12	.50	.40	.30	.20	.15	.10	100	.10	
Pink	100	2.25	1.80	1.50	1.10	.80	.60	1000	.50	
Flora	12	.60	.50	.40	.30	.20	.15	100	.15	
Yellow	100	3.50	3.00	2.50	2.00	1.50	1.00	1000	.75	
Gertrude Errey	12	.60	.50	.40	.30	.20	.15	100	.30	
Light pink	100	4.00	3.25	2.75	2.00	1.60	1.25	1000	1.25	
Gold Drop	12	.50	.40	.30	.20	.15	.10	100	.10	
Yellow	100	2.00	1.75	1.50	1.00	.75	.50	1000	.50	
Gold Eagle	12	.80	.60	.50	.35	.25	.20	100	.50	
Yellow	100	6.00	4.50	3.60	2.75	2.00	1.50	1000	3.50	

Prices Prepaid East

BULBS							
Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Golden Dream	1	.15	.12				
Yellow	12	1.50	1.20				
	100	10.00	8.00				
Golden Measure	12	.60	.50				
Yellow							
Golden Swallow	12	.75	.60				
Yellow	100	5.00	4.25				
Gretchen Zang	12	.50	.40				
Pink	100	2.00	1.60				
Halley	12	.50	.40				
Pink	100	2.00	1.60				
Helen Howard	1	.30	.25				
Buff	12	3.00	2.50				
Helen Phipps	1	.30	.25				
Pink	12	3.00	2.50				
	100	20.00	16.00				
Helen Wills	1	.25	.20				
White	12	2.50	2.00				
Henry Ford	12	.50	.40				
Purple							
Herada	12	.50	.40				
Mauve	100	2.00	1.60				
High Nye	12	1.00	.80				
Old rose	100	6.00	5.00				
Ill Immaculee	12	.60	.50				
White	100	2.75	2.25				
Illuminator	12	.60	.50				
Red	100	3.50	2.75				
Iver'l	1	1.50	1.25				
White	12	12.00	10.00				
Jewell	12	.60	.50				
Light pink							
Le Marshall Foch							
Pink	100	1.70	1.40				
Los Angeles	12	.50	.40				
Pink	100	2.75	2.25				
Louise	12	.50	.40				
Lavender							
Maiden's Blush	12	.50	.40				
Light Pink	100	1.90	1.50				
Marion Koch	1	.50	.40				
Light Pink	12	5.00	4.00				
Marmora	1	.50	.40				
Smoky	12	5.00	4.00				
Milady Imogene	1	.50	.40				
White Miniature	12	5.00	4.00				
Minuet	1	.40	.35				
Best lavender	12	3.75	3.00				
Miss Madison	12	.50	.40				
Pink	100	3.00	2.50				
Mona Lisa	12	.60	.50				
Lavender	100	4.00	3.25				
Morning Glory	12	.60	.50				
Yellow	100	4.00	3.25				
Miss Joy	1	.50	.40				
Light pink	12	4.50	3.50				
Mrs. Dr. Norton	12	.60	.50				
Light pink	100	3.50	2.75				
Mrs. Frances King	12	.50	.40				
Red	100	2.00	1.60				
Mrs. H. E. Bothin	12	.50	.40				
Pink	100	3.00	2.50				

East of The Mississippi

Prices Prepaid East of The Mississippi

Bullets						
ULBS	No. 3	No. 4	No. 5	No. 6	Per	
.10	1.00	.75	.60	.40	100	.50
	6.00	4.50	3.00	2.00	1000	2.50
	.40	.30	.20	.15	100	.20
	.50	.35	.25	.15	100	.20
	3.50	2.50	1.75	1.40	1000	1.00
	.30	.20	.15	.10	100	.10
	1.25	1.00	.75	.50	1000	.50
	.30	.20	.15	.10	100	.10
	1.25	1.00	.75	.50	1000	.50
	.20	.15	.10		12	.15
	2.00	1.50	1.00	.75	100	.50
		9.00	6.00	4.50	1000	4.00
	.20	.15	.10		12	.10
	2.00	1.50	1.00	.75	100	.75
	14.00	11.00	8.00	5.00	1000	6.00
	.15	.10			12	.20
	1.50	1.25	1.00	.75		
	.30	.20	.15	.10	100	.10
	.30	.20	.15	.10	100	.10
	1.25	1.00	.75	.75	1000	.50
	.60	.45	.35	.25	100	.30
	4.00	3.00	2.00	1.00	1000	1.50
	.40	.30	.20	.15	100	.15
	1.75	1.30	.80	.50	1000	.75
	.40	.30	.20	.15	100	.15
	2.25	1.75	1.40	1.00	1000	.75
	1.00	.75	.50	.30	12	1.50
	8.00	6.00	4.00	2.00	100	6.00
	.40	.30	.20	.15	100	.20
	1.10	.90	.55	.40	1000	.35
	.30	.20	.15	.10	100	.10
	1.75	1.30	.80	.50	1000	.60
	.30	.20	.15	.10	100	.15
	.30	.20	.15	.10	100	.10
	1.25	1.00	.75	.50	1000	.40
	.30	.20	.15	.10	12	.30
	3.00	2.00	1.50	1.00	100	1.25
	.30	.20	.15	.10	12	.25
	3.00	2.00	1.50	1.00	100	1.00
	.30	.20	.15	.10	12	.30
	3.00	2.00	1.50	1.00	100	1.25
	.25	.20	.15	.10	12	.25
	2.50	1.75	1.25	1.00	100	1.25
	.30	.20	.15	.10	100	.10
	2.00	1.50	1.25	1.00	1000	.50
	.40	.30	.20	.15	100	.20
	2.50	2.00	1.50	1.00	1000	.75
	.40	.30	.20	.15	100	.15
	2.50	2.00	1.50	1.00	1000	.60
	.30					
	.40	.30	.20	.15	100	.20
	2.00	1.50	1.15	.90	1000	.75
	.30	.20	.15	.10	100	.10
	1.25	1.00	.75	.50	1000	.50
	.30	.20	.15	.10	100	.15
	2.00	1.50	1.25	1.00	1000	.60

Elm Hill Assortment—\$2.50 per 100. We guarantee at least 20 varieties (probably more) in each 100. Size 1 1/4" up.

Our 1930 List

Our old customers will note the changes in our new 1930 List. First we have adopted the plan of combining the wholesale and retail lists, thus cutting our overhead, and passing this saving on to our customers by prepaying all orders East of the Mississippi and materially reducing carrying charges West of the Mississippi. We are confident that this change will be more satisfactory, and hope it meets with your approval.

WE

This refers to myself and son, J. K. Bellard, who is associated with me in this enterprise, and has charge of the field work.

ELM HILL FARM

Our farm and home was one of the first commercial gladiolus enterprises to be founded in the United States, having been founded by Mr. and Mrs. A. H. Austin 43 years ago, and operated continuously by, or in partnership with them, until the spring of 1929, when we purchased the farm and stock of gladiolus bulbs from the A. H. Austin Co.; having been manager of this firm for the ten years previous.

During this time we have been constantly experimenting and developing new and better methods of growing, propagating, cleaning, and storing of gladiolus bulbs and have a well equipped plant for this work.

This year we have a planting of 14 acres of gladiolus and wish that more of our friends and customers could see it.

AS TO VARIETIES

We have listed some 90 varieties which we consider to be some of the best, both in the standard varieties and in the novelties. We try to keep abreast of the times and add the more meritorious of the new ones each year.

We will be glad to answer any inquiries as to varieties, propagation, and culture.

A WORD ABOUT DISEASES

Although our stock has been notably free from disease, we take every precaution to guard against it. We treat every bulb and bulblet that we plant in a solution of corrosive sublimate, and were rewarded this year by a crop of bulbs as plump and healthy as you ever saw.

OUR GUARANTEE

We guarantee our stock to be true to name and free from disease, and will on proper proof, replace in ordered sizes or refund purchase price. In no case will we be liable for more than the purchase price.

Elm Hill Farm

R. C. BELLARD

"Home of Elm Hill Gladiolus"

WAYLAND, OHIO

